

# ECONOMIC DEVELOPMENT & PARKS

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## Mission

The Economic Development & Parks budget (formerly identified in the Recommended Budget as “County Promotions”) provides funding for economic development for direct County economic development activities and through Promotions grants to outside agencies.

The Promotions grant funding supports four key principles:

- Sustainable marketing of the County’s business and tourism amenities;
- Promotion of the County’s culture and environment through the arts and film;
- Community-based partnerships that will leverage County revenues, thereby enhancing greater program outcomes; and
- Strategic vision for long-term promotional programming.

The Parks and Trails program provides support for our County parks, the Rubicon Trail and River Management. The program supports the County’s vision of safe, healthy and vibrant communities while wisely managing our natural resources and preserving our local heritage.

## Program Summaries

### **Economic Development**

**Positions: 1.0 FTE**

**Total Appropriations: \$559,509**

**Total Revenue: \$2,500**

**Total Net County Cost: \$557,009**

This program is responsible for stimulating business growth and economic expansion in El Dorado County. This includes retention of businesses that already exist in the County or may be interested in expansion and attraction of new businesses. Activities include developing and implementing technical assistance to enhance local employment and coordinating programs and services with County departments and community organizations to provide resource information regarding business management, marketing, accounting, cash flow management and customer service. The office also staffs the Community and Economic Development Advisory Committee.

### **Promotions**

**Positions: 0.0 FTE**

**Total Appropriations: \$776,780**

**Net County Cost: \$776,780**

The Promotions program is currently in the process of evaluating the policies and procedures for securing promotions related services. The current program obligations are budgeted at \$194,195 and the remainder of the budget is to be programmed following the adoption of the proposed policies and procedures.

## **ECONOMIC DEVELOPMENT & PARKS**

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**Special Projects**  
**Positions: 0.0 FTE**

**Total Appropriations: \$945,000**  
**Net County Cost: \$945,000**

The FY 2014-15 budget includes funding for the following special projects::

|   |           |
|---|-----------|
| Grant Management                          | \$ 55,000 |
| Community Development Micro Grant Program | \$ 40,000 |
| Web Portal Development                    | \$ 60,000 |
| To be programmed – Special Projects       | \$790,000 |

**River Management**  
**Positions: 1.0 FTE**  
**Extra Help: \$31,337**

**Total Appropriations: \$207,586**  
**Total Revenues: \$207,586**  
**Net County Cost: \$0**

The River Management program is responsible for implementation of the El Dorado County River Management Plan (RMP) adopted in 2001. The program regulates commercial and non-commercial whitewater recreation activities on the 20.7-mile segment of the South Fork of the American River between the Chili Bar Dam near State Highway 193, and Salmon Falls Road at the upper extent of Folsom Reservoir. This program administers the established operational rules for commercial and non-commercial/private boaters navigating the river along with health and safety objectives identified in the RMP and other County Ordinances. The revenue generated in this program is from river use permits. The revenue is ongoing for this division.

**Extra Help Justification**  
**River Instructor (2 Seasonal Positions)**

The extra help River Instructors administer the river program as described in the River Management Plan. Their role in the program is to educate the public on relevant laws, provide first aid and river rescue as needed, monitor the river usage, audit the outfitter permit requirements, and review river use permits. These extra help employees work the program during the busy river use months, which is typically from mid-April to mid-September. These positions are funded from revenue generated by river use permits.

**Park Operations**  
**Positions: 2.0 FTE**  
**Extra Help: \$32,000**

**Total Appropriations: \$473,070**  
**Total Revenues: \$220,649**  
**Net County Cost: \$252,421**

The Park Operations division oversees the operations of the established parks in the County. These parks include Henningsen Lotus Park, Pioneer Park and Bradford Park. Operational components related to the parks include park staffing, event scheduling, and ensuring proper usage of the parks. Revenue generated in this program is from park usage fees and facility rental fees. Revenue is ongoing for this division, however does not cover the cost of the program resulting in the net county cost.

**Extra Help Justification**  
**Park Assistants (2 Seasonal Positions)**

The extra help Park Operations Assistants are seasonal staff at the Henningsen Lotus Park. Extra help employees collect park fees, sell light tokens, attend to weekend park maintenance,

## **ECONOMIC DEVELOPMENT & PARKS**

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oversee onsite park facility rentals, and respond to park related emergencies, as needed. These positions are funded through revenue generated by park usage fees collected at the Henningsen Lotus Park.

**Rubicon Trail Grant Programs**  
**Positions: 0 FTE**

**Total Appropriations: \$491,339**  
**Total Revenues: \$491,339**  
**Net County Cost: \$0**

The Chief Administrative Office has assumed the grant administration for the Rubicon Trail. Coordination of the projects will be done in conjunction with the Department of Transportation. Procurement of goods and services, payment of claims, administration of the grants, and liaison with agencies will be provided by the Chief Administrative Office.

**Housing, Community & Economic Development (HCED)**

**Positions: 2.0**  
**Extra Help: \$0**

**Total Appropriations: \$894,482**  
**Total Revenues: \$746,791**  
**Net County Cost: \$147,691**

HCED programs address affordable housing-related needs and support economic development activities for low to moderate income workers and families within the unincorporated areas of El Dorado County.

Community Development Block Grants (CDBG) and HOME Investment Partnerships Program (HOME) grants provide low interest loans to qualifying low-income homeowners in the unincorporated areas of the County for housing repair and rehabilitation and for gap-financing to enable eligible low-income families to purchase their first home. Grants also provide support for the development of multi-family rental housing projects, and support acquisition and/or renovation of facilities that serve specialized populations such as the homeless, seniors and disabled. CDBG Planning and Technical Assistance (PTA) grants fund economic development and/or feasibility studies for a specific project, program, program or geographic area of the County.

CDBG Economic Development Enterprise Fund (EDEF) Grants create or preserve jobs in the unincorporated county by providing business loans and technical assistance to businesses and low-income entrepreneurs for business starts or expansion, including working capital loans and loans for equipment, furniture/fixtures and site improvements.

Revolving Loan Funds constitute an ongoing revenue source for CDBG, HOME and EDEF activities. Loan repayments received provide for up to six methods of distribution for program income, including four revolving and two non-revolving loan activities.

The total budgeted General Fund Contribution for the HCED programs is for Affordable Housing General Plan implementation activities associated with the Housing Element of the General Plan or County match for grant programs supporting housing-related needs or economic development.

# ECONOMIC DEVELOPMENT & PARKS

## Financial Charts

### Source of Funds

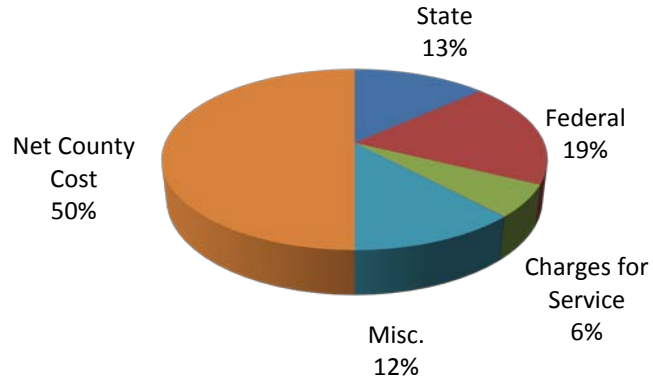
State (\$396,800): Grant funding for the Rubicon Trail.

Federal (\$745,284): Grant funding for HCED programs.

Charges for Services (\$171,046): Rubicon Grant charges and HDEC charges.

Misc. (\$2,500) : Miscellaneous Revenue for Economic Development activities (\$2,500).

Other Financing Sources: (\$353,735): Transfers from the River trust fund (\$207,586), fees from park operations at Henningsen Lotus Park (\$51,200), and SMUD funding (\$94,449).

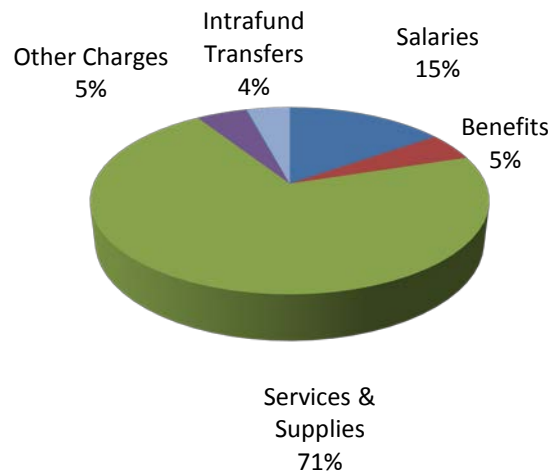


Net County Cost (\$2,678,901): The Department is primarily funded with Transit Occupancy Taxes (TOT) which flow through as discretionary General Fund tax revenue. These revenues are collected in Department 15 – General Fund Other Operations.

### Use of Funds

Salaries & Benefits (\$1,020,087): Primarily comprised of permanent salaries (\$745,502), and health insurance (\$91,908), retirement (\$119,340) and temporary employees (\$63,337).

Services & Supplies (\$2,947,639): Primarily comprised of professional services related to promotions contracts (\$927,560), River Management Plan Update (\$60,000) special department expense related to economic development expenses (\$365,000) and special projects related to economic development projects (\$600,000).



Other Charges (\$203,770): Primarily charges from DOT for work on the Rubicon Trail.

## **ECONOMIC DEVELOPMENT & PARKS**

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Fixed Asset Charges (\$3,500): Purchase of a field tablet.

Intra-fund Transfers (\$172,770): Includes charges for charges from CAO administrative staff to Economic Development (\$71,663), and charges from CAO fiscal support staff to Economic Development (\$50,056) and HCED (\$45,051).

### **Staffing**

The staffing allocations for the Economic Development / Parks & Trails division is allocated in the Chief Administrative Office. Total staff includes 6 FTE's, all located on the West Slope.

### **Chief Administrative Office Comments**

#### Fund Type 10

The Recommended Budget represents an overall increase of \$539,240 or 57% in revenues and an increase of \$818,099 or 24% in appropriations when compared to the FY 2013-14 approved budget. As a result, the Net County Cost is increased by \$278,859 or 12%.

FY 2014-15 is the first full year that the Economic Development budget includes the Housing, Community and Economic Development (HCED) budget. The increase in revenue is primarily related to Federal revenues (\$562K) related to the HCED program. The increase in appropriations is primarily related to HCED (\$711K), as well as a slight increase (\$155K) related to increased special projects funding in Economic Development due to an anticipated increase in TOT funding for FY 2014-15.

The Recommended Budget for Economic Development has been calculated using 75% of actual Transient Occupancy Tax (TOT) revenues for FY 2012-13; however, this amount will be revised in the Addenda process to reflect 75% of the actual TOT revenues for FY 2013-14, once that amount is known. Appropriations for Economic Development include funding for the Business and Economic Development Manager, \$927,560 for promotional contracts, and \$790,000 to be programmed at a later date based on input from the County's Economic Investment Team and the Community and Economic Development Advisory Committee and direction from the Board of Supervisors.

The Recommended Budget for the Rubicon is decreasing primarily due to less grant funding in FY 2014-15. There is no Net County Cost associated with the Rubicon budget. The Parks and River budget remain flat with no significant changes from FY 2013-14.

Staffing for the Economic Development program is included in the Chief Administrative Office. The Recommended Budget includes one add/delete with the deletion of one Administrative Services Officer and addition of one Department Analyst I/II to true up an existing underfill.

#### Fund Type 11

The HCED budget is still being refined and will be finalized at Addenda. The Recommended budget includes \$182,876 is revenues and appropriations.

# ECONOMIC DEVELOPMENT & PARKS

## Financial Information by Fund Type

FUND TYPE: 10 GENERAL FUND  
 DEPARTMENT: 11 COUNTY PROMOTION

|   | MID-YEAR<br>PROJECTION | CURRENT YR<br>APPROVED<br>BUDGET | DEPARTMENT<br>REQUEST | CAO<br>RECOMMENDED<br>BUDGET | DIFFERENCE |
|---|------------------------|----------------------------------|-----------------------|------------------------------|------------|
| <b>TYPE: R REVENUE</b>                        |                        |                                  |                       |                              |            |
| <b>SUBOBJ SUBOBJ TITLE</b>                    |                        |                                  |                       |                              |            |
| 0880 ST: OTHER                                | 929,878                | 575,574                          | 396,800               | 396,800                      | -178,774   |
| <b>CLASS: 05 REV: STATE INTERGOVERNMENTAL</b> | 929,878                | 575,574                          | 396,800               | 396,800                      | -178,774   |
| 1100 FED: OTHER                               | 0                      | 0                                | 562,408               | 562,408                      | 562,408    |
| <b>CLASS: 10 REV: FEDERAL</b>                 | 0                      | 0                                | 562,408               | 562,408                      | 562,408    |
| 1800 INTERFND REV: SERVICE BETWEEN FUND       | 0                      | 0                                | 171,046               | 171,046                      | 171,046    |
| <b>CLASS: 13 REV: CHARGE FOR SERVICES</b>     | 0                      | 0                                | 171,046               | 171,046                      | 171,046    |
| 1940 MISC: REVENUE                            | 2,500                  | 0                                | 2,500                 | 2,500                        | 2,500      |
| <b>CLASS: 19 REV: MISCELLANEOUS</b>           | 2,500                  | 0                                | 2,500                 | 2,500                        | 2,500      |
| 2020 OPERATING TRANSFERS IN                   | 501,353                | 371,175                          | 353,235               | 353,235                      | -17,940    |
| <b>CLASS: 20 REV: OTHER FINANCING SOURCES</b> | 501,353                | 371,175                          | 353,235               | 353,235                      | -17,940    |
| <b>TYPE: R SUBTOTAL</b>                       | 1,433,731              | 946,749                          | 1,485,989             | 1,485,989                    | 539,240    |

# ECONOMIC DEVELOPMENT & PARKS

## Financial Information by Fund Type

FUND TYPE: 10 GENERAL FUND  
 DEPARTMENT: 11 COUNTY PROMOTION

|                            | MID-YEAR<br>PROJECTION                | CURRENT YR<br>APPROVED<br>BUDGET | DEPARTMENT<br>REQUEST | CAO<br>RECOMMENDED<br>BUDGET | DIFFERENCE     |                |
|----------------------------|---------------------------------------|----------------------------------|-----------------------|------------------------------|----------------|----------------|
| <b>TYPE: E EXPENDITURE</b> |                                       |                                  |                       |                              |                |                |
| <b>SUBOBJ SUBOBJ TITLE</b> |                                       |                                  |                       |                              |                |                |
| 3000                       | PERMANENT EMPLOYEES / ELECTED         | 312,807                          | 350,920               | 573,538                      | 573,538        | 222,618        |
| 3001                       | TEMPORARY EMPLOYEES                   | 61,000                           | 68,000                | 63,337                       | 63,337         | -4,663         |
| 3002                       | OVERTIME                              | 16                               | 0                     | 0                            | 0              | 0              |
| 3020                       | RETIREMENT EMPLOYER SHARE             | 53,565                           | 68,991                | 93,337                       | 93,337         | 24,346         |
| 3022                       | MEDI CARE EMPLOYER SHARE              | 4,210                            | 5,088                 | 6,791                        | 6,791          | 1,703          |
| 3040                       | HEALTH INSURANCE EMPLOYER             | 56,150                           | 77,386                | 69,097                       | 69,097         | -8,289         |
| 3041                       | UNEMPLOYMENT INSURANCE EMPLOYER       | 420                              | 700                   | 0                            | 0              | -700           |
| 3042                       | LONG TERM DISABILITY EMPLOYER         | 1,263                            | 1,263                 | 1,171                        | 1,171          | -92            |
| 3043                       | DEFERRED COMPENSATION EMPLOYER        | 0                                | 0                     | 2,838                        | 2,838          | 2,838          |
| 3046                       | RETIREE HEALTH: DEFINED               | 0                                | 0                     | 5,000                        | 5,000          | 5,000          |
| 3060                       | WORKERS' COMPENSATION EMPLOYER        | 0                                | 0                     | 4,102                        | 4,102          | 4,102          |
| 3080                       | FLEXIBLE BENEFITS                     | 6,000                            | 12,000                | 18,000                       | 18,000         | 6,000          |
| <b>CLASS: 30</b>           | <b>SALARY &amp; EMPLOYEE BENEFITS</b> | <b>495,431</b>                   | <b>584,348</b>        | <b>837,211</b>               | <b>837,211</b> | <b>252,863</b> |
| 4020                       | CLOTHING & PERSONAL SUPPLIES          | 700                              | 700                   | 700                          | 700            | 0              |
| 4022                       | UNIFORMS                              | 1,250                            | 1,250                 | 1,250                        | 1,250          | 0              |
| 4040                       | TELEPHONE COMPANY VENDOR              | 1,210                            | 1,210                 | 1,480                        | 1,480          | 270            |
| 4041                       | COUNTY PASS THRU TELEPHONE CHARGES    | 650                              | 650                   | 50                           | 50             | -600           |
| 4060                       | FOOD AND FOOD PRODUCTS                | 7,200                            | 4,350                 | 2,000                        | 2,000          | -2,350         |
| 4085                       | REFUSE DISPOSAL                       | 17,050                           | 14,050                | 15,500                       | 15,500         | 1,450          |
| 4100                       | INSURANCE: PREMIUM                    | 0                                | 0                     | 58,575                       | 58,575         | 58,575         |
| 4161                       | VEH MAINT: PARTS DIRECT CHARGE        | 1,000                            | 1,000                 | 1,000                        | 1,000          | 0              |
| 4220                       | MEMBERSHIPS                           | 10,845                           | 10,845                | 21,600                       | 21,600         | 10,755         |
| 4260                       | OFFICE EXPENSE                        | 3,151                            | 3,151                 | 3,100                        | 3,100          | -51            |
| 4261                       | POSTAGE                               | 2,400                            | 3,400                 | 1,800                        | 1,800          | -1,600         |
| 4263                       | SUBSCRIPTION / NEWSPAPER / JOURNALS   | 13,334                           | 15,000                | 20,100                       | 20,100         | 5,100          |
| 4266                       | PRINTING / DUPLICATING SERVICES       | 5,500                            | 7,500                 | 6,500                        | 6,500          | -1,000         |
| 4300                       | PROFESSIONAL & SPECIALIZED SERVICES   | 1,384,843                        | 946,823               | 1,305,206                    | 1,305,206      | 358,383        |
| 4324                       | MEDICAL, DENTAL, LAB & AMBULANCE SRV  | 3,421                            | 3,421                 | 3,421                        | 3,421          | 0              |
| 4400                       | PUBLICATION & LEGAL NOTICES           | 1,200                            | 1,200                 | 750                          | 750            | -450           |
| 4420                       | RENT & LEASE: EQUIPMENT               | 4,808                            | 6,800                 | 3,800                        | 3,800          | -3,000         |
| 4440                       | RENT & LEASE: BUILDING &              | 0                                | 0                     | 500                          | 500            | 500            |
| 4460                       | EQUIP: SMALL TOOLS & INSTRUMENTS      | 600                              | 600                   | 350                          | 350            | -250           |
| 4461                       | EQUIP: MINOR                          | 17,900                           | 18,400                | 40,519                       | 40,519         | 22,119         |
| 4462                       | EQUIP: COMPUTER                       | 3,666                            | 1,500                 | 1,500                        | 1,500          | 0              |
| 4500                       | SPECIAL DEPT EXPENSE                  | 85,000                           | 753,263               | 810,708                      | 810,708        | 57,445         |
| 4501                       | SPECIAL PROJECTS                      | 20,000                           | 70,000                | 600,000                      | 600,000        | 530,000        |
| 4503                       | STAFF DEVELOPMENT                     | 3,000                            | 5,500                 | 6,900                        | 6,900          | 1,400          |
| 4529                       | SOFTWARE LICENSE                      | 1,067                            | 380                   | 1,380                        | 1,380          | 1,000          |
| 4600                       | TRANSPORTATION & TRAVEL               | 1,500                            | 2,500                 | 3,500                        | 3,500          | 1,000          |
| 4602                       | MILEAGE: EMPLOYEE PRIVATE AUTO        | 850                              | 1,850                 | 3,850                        | 3,850          | 2,000          |
| 4605                       | RENT & LEASE: VEHICLE                 | 4,000                            | 4,000                 | 3,000                        | 3,000          | -1,000         |

# ECONOMIC DEVELOPMENT & PARKS

## Financial Information by Fund Type

FUND TYPE: 10 GENERAL FUND  
 DEPARTMENT: 11 COUNTY PROMOTION

|                               |                                      | MID-YEAR<br>PROJECTION | CURRENT YR<br>APPROVED<br>BUDGET | DEPARTMENT<br>REQUEST | CAO<br>RECOMMENDED<br>BUDGET | DIFFERENCE |
|-------------------------------|--------------------------------------|------------------------|----------------------------------|-----------------------|------------------------------|------------|
| 4606                          | FUEL PURCHASES                       | 2,600                  | 2,600                            | 2,600                 | 2,600                        | 0          |
| 4620                          | UTILITIES                            | 26,000                 | 26,000                           | 26,000                | 26,000                       | 0          |
| <b>CLASS: 40</b>              | <b>SERVICE &amp; SUPPLIES</b>        | 1,624,745              | 1,907,943                        | 2,947,639             | 2,947,639                    | 1,039,696  |
| 5240                          | CONTRIB: NON-CNTY GOVERNMENTAL       | 35,072                 | 120,852                          | 27,500                | 27,500                       | -93,352    |
| 5300                          | INTERFND: SERVICE BETWEEN FUND       | 690,022                | 588,888                          | 176,270               | 176,270                      | -412,618   |
| <b>CLASS: 50</b>              | <b>OTHER CHARGES</b>                 | 725,094                | 709,740                          | 203,770               | 203,770                      | -505,970   |
| 6020                          | FIXED ASSET: BUILDING & IMPROVEMENTS | 78,178                 | 0                                | 0                     | 0                            | 0          |
| 6040                          | FIXED ASSET: EQUIPMENT               | 11,000                 | 0                                | 3,500                 | 3,500                        | 3,500      |
| <b>CLASS: 60</b>              | <b>FIXED ASSETS</b>                  | 89,178                 | 0                                | 3,500                 | 3,500                        | 3,500      |
| 7200                          | INTRAFUND TRANSFERS: ONLY GENERAL    | 46,580                 | 127,140                          | 179,480               | 179,480                      | 52,340     |
| 7220                          | INTRAFND: TELEPHONE EQUIPMENT &      | 14,620                 | 14,620                           | 0                     | 0                            | -14,620    |
| 7229                          | INTRAFND: PC SUPPORT                 | 500                    | 1,000                            | 0                     | 0                            | -1,000     |
| 7231                          | INTRAFND: IS PROGRAMMING SUPPORT     | 500                    | 2,000                            | 0                     | 0                            | -2,000     |
| <b>CLASS: 72</b>              | <b>INTRAFUND TRANSFERS</b>           | 62,200                 | 144,760                          | 179,480               | 179,480                      | 34,720     |
| 7350                          | INTRFND ABATEMENTS: GF ONLY          | 0                      | 0                                | -6,710                | -6,710                       | -6,710     |
| <b>CLASS: 73</b>              | <b>INTRAFUND ABATEMENT</b>           | 0                      | 0                                | -6,710                | -6,710                       | -6,710     |
| <b>TYPE: E SUBTOTAL</b>       |                                      | 2,996,648              | 3,346,791                        | 4,164,890             | 4,164,890                    | 818,099    |
| <b>FUND TYPE: 10 SUBTOTAL</b> |                                      | 1,562,917              | 2,400,042                        | 2,678,901             | 2,678,901                    | 278,859    |



# ECONOMIC DEVELOPMENT & PARKS

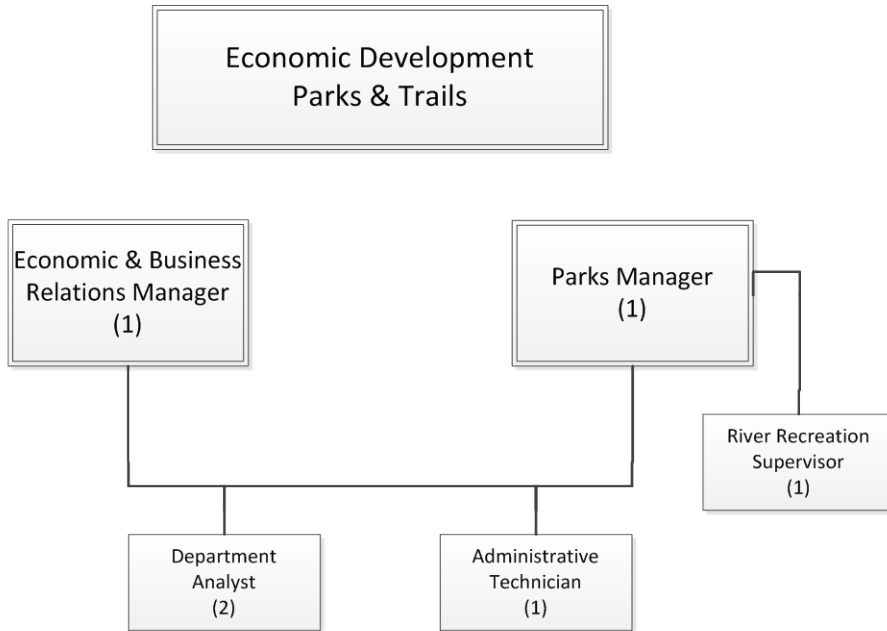
## Financial Information by Fund Type

FUND TYPE: 11 SPECIAL REVENUE FUND  
 DEPARTMENT: 11 COUNTY PROMOTION

|   | MID-YEAR<br>PROJECTION | CURRENT YR<br>APPROVED<br>BUDGET | DEPARTMENT<br>REQUEST | CAO<br>RECOMMENDED<br>BUDGET | DIFFERENCE |
|---|------------------------|----------------------------------|-----------------------|------------------------------|------------|
| <b>TYPE: R REVENUE</b>                            |                        |                                  |                       |                              |            |
| <b>SUBOBJ SUBOBJ TITLE</b>                        |                        |                                  |                       |                              |            |
| 0400 REV: INTEREST                                | 1,000                  | 1,000                            | 0                     | 0                            | -1,000     |
| 0401 REV: INTEREST ON LOAN/NOTES                  | 16,000                 | 16,000                           | 0                     | 0                            | -16,000    |
| <b>CLASS: 04 REV: USE OF MONEY &amp; PROPERTY</b> | 17,000                 | 17,000                           | 0                     | 0                            | -17,000    |
| 1100 FED: OTHER                                   | 3,339,700              | 3,339,700                        | 0                     | 182,876                      | -3,156,824 |
| <b>CLASS: 10 REV: FEDERAL</b>                     | 3,339,700              | 3,339,700                        | 0                     | 182,876                      | -3,156,824 |
| 2020 OPERATING TRANSFERS IN                       | 100,000                | 100,000                          | 0                     | 0                            | -100,000   |
| 2061 PRINCIPAL LOAN/NOTES REPAYMENT               | 250,000                | 250,000                          | 0                     | 0                            | -250,000   |
| <b>CLASS: 20 REV: OTHER FINANCING SOURCES</b>     | 350,000                | 350,000                          | 0                     | 0                            | -350,000   |
| 2100 RESIDUAL EQUITY TRANSFERS IN                 | 435,897                | 435,897                          | 0                     | 0                            | -435,897   |
| <b>CLASS: 21 RESIDUAL EQUITY TRANSFERS</b>        | 435,897                | 435,897                          | 0                     | 0                            | -435,897   |
| <b>TYPE: R SUBTOTAL</b>                           | 4,142,597              | 4,142,597                        | 0                     | 182,876                      | -3,959,721 |
| <b>TYPE: E EXPENDITURE</b>                        |                        |                                  |                       |                              |            |
| <b>SUBOBJ SUBOBJ TITLE</b>                        |                        |                                  |                       |                              |            |
| 3000 PERMANENT EMPLOYEES / ELECTED                | 112,120                | 112,120                          | 125,921               | 125,921                      | 13,801     |
| 3020 RETIREMENT EMPLOYER SHARE                    | 22,043                 | 22,043                           | 26,003                | 26,003                       | 3,960      |
| 3022 MEDI CARE EMPLOYER SHARE                     | 1,625                  | 1,625                            | 1,826                 | 1,826                        | 201        |
| 3040 HEALTH INSURANCE EMPLOYER                    | 34,824                 | 34,824                           | 22,811                | 22,811                       | -12,013    |
| 3041 UNEMPLOYMENT INSURANCE EMPLOYER              | 280                    | 280                              | 0                     | 0                            | -280       |
| 3042 LONG TERM DISABILITY EMPLOYER                | 405                    | 405                              | 315                   | 315                          | -90        |
| 3080 FLEXIBLE BENEFITS                            | 6,000                  | 6,000                            | 6,000                 | 6,000                        | 0          |
| <b>CLASS: 30 SALARY &amp; EMPLOYEE BENEFITS</b>   | 177,297                | 177,297                          | 182,876               | 182,876                      | 5,579      |
| 4300 PROFESSIONAL & SPECIALIZED SERVICES          | 100,000                | 100,000                          | 0                     | 0                            | -100,000   |
| 4501 SPECIAL PROJECTS                             | 3,865,300              | 3,865,300                        | 0                     | 0                            | -3,865,300 |
| <b>CLASS: 40 SERVICE &amp; SUPPLIES</b>           | 3,965,300              | 3,965,300                        | 0                     | 0                            | -3,965,300 |
| <b>TYPE: E SUBTOTAL</b>                           | 4,142,597              | 4,142,597                        | 182,876               | 182,876                      | -3,959,721 |
| <b>FUND TYPE: 11 SUBTOTAL</b>                     | 0                      | 0                                | 182,876               | 0                            | 0          |
| <b>DEPARTMENT: 11 SUBTOTAL</b>                    | 1,562,917              | 2,400,042                        | 2,861,777             | 2,678,901                    | 278,859    |

# ECONOMIC DEVELOPMENT & PARKS

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FTE TOTAL included  
with CAO Budget

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## ECONOMIC DEVELOPMENT & PARKS

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### Ten Year History

|                             | 05/06<br>Actual | 06/07<br>Actual | 07/08<br>Actual | 08/09<br>Actual | 09/10<br>Actual |
|-----------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Use of Money                | -               | -               | -               | -               | -               |
| State                       | -               | -               | -               | -               | -               |
| Federal                     | -               | -               | -               | -               | -               |
| Charges for Service         | -               | -               | -               | -               | -               |
| Misc.                       | -               | -               | -               | -               | -               |
| Other Financing Sources     | -               | -               | 848             | -               | -               |
| <b>Total Revenue</b>        | -               | -               | <b>848</b>      | -               | -               |
| Salaries                    | -               | -               | -               | -               | 89,247          |
| Benefits                    | -               | -               | -               | -               | 35,753          |
| Services & Supplies         | 381,994         | 627,607         | 588,475         | 621,146         | 704,697         |
| Other Charges               | -               | -               | -               | -               | -               |
| Fixed Assets                | -               | -               | -               | -               | -               |
| Operating Transfers         | 56,550          | 100,000         | -               | -               | 16,639          |
| Intrafund Transfers         | 60              | 25,000          | -               | -               | 20,000          |
| <b>Total Appropriations</b> | <b>438,604</b>  | <b>752,607</b>  | <b>588,475</b>  | <b>621,146</b>  | <b>866,336</b>  |
| <b>NCC</b>                  | <b>438,604</b>  | <b>752,607</b>  | <b>587,627</b>  | <b>621,146</b>  | <b>866,336</b>  |
| <b>FTE's</b>                | -               | -               | -               | -               | -               |

## ECONOMIC DEVELOPMENT & PARKS

### Ten Year History

|                             | 10/11<br>Actual | 11/12<br>Actual | 12/13<br>Actual | 13/14<br>Projected | 14/15<br>Budget  |
|-----------------------------|-----------------|-----------------|-----------------|--------------------|------------------|
| Use of Money                | -               | -               | -               | 17,000             | -                |
| State                       | -               | -               | -               | 929,878            | 396,800          |
| Federal                     | -               | -               | 2,201           | 3,339,700          | 562,408          |
| Charges for Service         | -               | -               | -               | -                  | 171,046          |
| Misc.                       | -               | -               | -               | 2,500              | 2,500            |
| Other Financing Sources     | -               | -               | 2,500           | 1,287,250          | 353,235          |
| <b>Total Revenue</b>        | <b>-</b>        | <b>-</b>        | <b>4,701</b>    | <b>5,576,328</b>   | <b>1,485,989</b> |
| Salaries                    | -               | -               | 67,137          | 485,943            | 636,875          |
| Benefits                    | -               | -               | 25,095          | 186,785            | 200,336          |
| Services & Supplies         | 518,962         | 666,531         | 762,913         | 5,590,045          | 2,947,639        |
| Other Charges               | 8,587           | -               | 163             | 725,094            | 203,770          |
| Fixed Assets                | -               | -               | -               | 89,178             | 3,500            |
| Operating Transfers         | -               | -               | -               | -                  | -                |
| Intrafund Transfers         | 70,532          | 30,390          | 1,002           | 62,200             | 172,770          |
| <b>Total Appropriations</b> | <b>598,081</b>  | <b>696,921</b>  | <b>856,310</b>  | <b>7,139,245</b>   | <b>4,164,890</b> |
| <b>NCC</b>                  | <b>598,081</b>  | <b>696,921</b>  | <b>851,609</b>  | <b>1,562,917</b>   | <b>2,678,901</b> |
| <b>FTE's</b>                | <b>-</b>        | <b>-</b>        | <b>-</b>        | <b>-</b>           | <b>-</b>         |

| 10 Year Variance            |                  |             |
|-----------------------------|------------------|-------------|
|                             | \$ Change        | % Change    |
| Use of Money                | -                | N/A         |
| State                       | 396,800          | N/A         |
| Federal                     | 562,408          | N/A         |
| Charges for Service         | 171,046          | N/A         |
| Misc.                       | 2,500            | N/A         |
| Other Financing Sources     | 353,235          | N/A         |
| <b>Total Revenue</b>        | <b>1,485,989</b> | <b>N/A</b>  |
| Salaries                    | 636,875          | N/A         |
| Benefits                    | 200,336          | N/A         |
| Services & Supplies         | 2,947,639        | 672%        |
| Other Charges               | 203,770          | N/A         |
| Fixed Assets                | 3,500            | N/A         |
| Operating Transfer          | -                | -100%       |
| Intrafund Transfers         | 172,770          | 287850%     |
| <b>Total Appropriations</b> | <b>3,726,286</b> | <b>850%</b> |
| <b>NCC</b>                  | <b>2,240,297</b> | <b>511%</b> |
| <b>FTE's</b>                | <b>-</b>         | <b>N/A</b>  |

#### Notes

FTE's are included in the Chief Administrative Office allocation

FY 2013-14 Includes the addition of Parks, Trails, Rubicon, River and Housing Community and Economic Development (HCED)

FTE's are included in the Chief Administrative Office

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