



The County of El Dorado
Chief Administrative Office

Procurement & Contracts Division
Phone (530)621-5830

TO: ALL BIDDERS

RE: BID # 22-204-055
Cisco or Extreme Networks – Layer Two Network Switch Equipment.

The apparent low qualified bidder for the subject bid is EyeP Solutions Inc. of El Dorado Hills, CA.

A purchase order contract will be issued for the awarded period ten (10) business days following the date this notification is posted on the Procurement & Contracts internet site:

<http://edcapps.edcgov.us/contracts/bidresults.asp>

<https://pbsystem.planetbids.com/portal/48157/portal-home>

Board of Supervisors Policy C-17, section 5.6.5, contains the procedure for the protest process. Copies are available upon request.

All bids are on file in the Procurement & Contracts Office, and are available to review by appointment between 8:00 a.m. – 12:00 p.m. and 1:00 p.m. – 4:00 p.m., Monday through Friday.

For questions, please contact Rick Blake, Sr. Buyer at (530) 621-5873.

Thank you for your participation in the competitive bid process.

Michele Weimer
Michele Weimer (May 23, 2022 09:33 PDT)

Purchasing Agent

330 Fair Lane, Placerville, CA 95667

Bid #22-204-055 Cisco or Extreme Networks - Layer Two Network Switch Equipment

CATEGORY A - CISCO		EYE Solutions, Inc. El Dorado Hills, CA		Netxperts LLC Walnut Creek, CA		Axelliant LLC Torrance, CA		Questivity Inc. Santa Clara, CA		NTSTek, LLC Raleigh, NC		Insight Public Sector, Inc. Hemdon, VA	
Description	Quantity	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension
CATALYST 9300L 48P POE NETWORK ESSENTIALS 4X10G UPLINK	9	\$ 4,325.19	\$ 38,926.71	\$ 3,676.41	\$ 33,087.69	\$ 3,497.18	\$ 31,474.62	\$ 3,979.31	\$ 35,813.79	\$ 3,860.23	\$ 34,742.07	\$ 3,928.84	\$ 35,359.56
CS300L CISCO DNA ESSENTIALS 48-PORT 3 YEAR TERM LICENSE	9	\$ 809.62	\$ 7,286.58	\$ 728.66	\$ 6,557.94	\$ 708.41	\$ 6,375.69	\$ 708.78	\$ 6,379.02	\$ 542.51	\$ 4,882.59	\$ 792.84	\$ 7,135.56
SMT-C8X5XNBD CATALYST 9300L 48P P	1	\$ 3,254.29	\$ 3,254.29	\$ 602.40	\$ 602.40	\$ 14,688.61	\$ 14,688.61	\$ 16,704.99	\$ 16,704.99	\$ 1,746.00	\$ 1,746.00	\$ 1,702.81	\$ 1,702.81
CATALYST 9300L 24P POE NETWORK ESSENTIALS 4X10G UPLINK	7	\$ 3,530.28	\$ 24,711.96	\$ 3,000.74	\$ 21,005.18	\$ 2,883.29	\$ 20,183.03	\$ 2,971.46	\$ 20,800.22	\$ 3,150.78	\$ 22,055.46	\$ 3,283.13	\$ 22,981.91
CS300L CISCO DNA ESSENTIALS 24-PORT 3 YEAR TERM LICENSE	7	\$ 440.96	\$ 3,086.72	\$ 396.86	\$ 2,778.02	\$ 385.83	\$ 2,700.81	\$ 386.03	\$ 2,702.21	\$ 298.63	\$ 2,090.41	\$ 431.81	\$ 3,022.67
SMT-C8X5XNBD CATALYST 9300L 24P POE NETWORK ESSENTIA	1	\$ 1,327.65	\$ 1,327.65	\$ 409.60	\$ 409.60	\$ 7,768.04	\$ 7,768.04	\$ 8,843.59	\$ 8,843.59	\$ 1,130.65	\$ 1,130.65	\$ 1,157.82	\$ 1,157.82
CATALYST YST 3560-CX 12 PORT POE IP BASE	1	\$ 1,705.33	\$ 1,705.33	\$ 1,449.53	\$ 1,449.53	\$ 1,403.51	\$ 1,403.51	\$ 1,584.36	\$ 1,584.36	\$ 1,522.00	\$ 1,522.00	\$ 1,581.33	\$ 1,581.33
Subtotal			\$80,299.24		\$66,890.36		\$84,584.31		\$92,828.16		\$68,169.18		\$72,941.66
Less 5% LVP													
Less Term Discount		5%	-\$4,014.96	0%	\$0.00	0%	\$0.00	0%	\$0.00	0%	\$0.00	0%	\$0.00
		0%	\$0.00	0%	\$0.00	0%	\$0.00	0%	\$0.00	0%	\$0.00	0%	\$0.00
Evaluation Total			\$76,284.28		\$65,890.36		\$84,584.31		\$92,828.16		\$68,169.18		\$72,941.66
Terms & Delivery		NET 45 DAYS 208 Bus. Days - Cisco		NET 45 DAYS 203 DAYS ARO		Net 45 Days Torrance, CA		NET 45 DAYS Vendor Direct Ship		NET 45 DAYS 204 DAYS ARO		NET 45 DAYS 6 Months ARO	

Bid #22-204-055 Cisco or Extreme Networks - Layer Two Network Switch Equipment

CATEGORY B - EXTREME NETWORKS		Elyp Solutions, Inc. El Dorado Hills, CA		Netperis LLC Walnut Creek, CA		Axelliant LLC Torrance, CA		Questivity Inc. Santa Clara, CA		NTSTek, LLC Raleigh, NC		Insight Public Sector, Inc. Hemdon, VA	
Description	Quantity	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension
POWER CORP. 13A NEMA 5 - 1SP-C13	10	\$ 13.31	\$ 133.10	\$ -	\$ -	\$ 17.73	\$ 177.30	\$ 17.90	\$ 179.00	\$ -	\$ -	\$ 15.38	\$ 153.80
EXTREME SWITCHING X440-G2, 48P-10GE4 - SWITCH	10	\$ 3,495.00	\$ 34,950.00	\$ -	\$ -	\$ 4,575.74	\$ 45,757.40	\$ 4,899.07	\$ 48,990.71	\$ -	\$ -	\$ 3,894.19	\$ 38,941.90
EXTREME SWITCHING X440-G2, 48P-10GE4 - SWITCH	8	\$ 2,235.00	\$ 17,880.00	\$ -	\$ -	\$ 2,892.70	\$ 23,141.60	\$ 2,997.36	\$ 23,178.88	\$ -	\$ -	\$ 2,458.52	\$ 19,668.16
EXTREME SWITCHING X440-G2, 12P-10GE4 - SWITCH	1	\$ 2,217.29	\$ 2,217.29	\$ -	\$ -	\$ 2,051.18	\$ 2,051.18	\$ 2,067.97	\$ 2,067.97	\$ -	\$ -	\$ 1,741.49	\$ 1,741.49
POWER CORP. NA, 10A, NEMA 5-1SP IEC320 C13	9	\$ 8.26	\$ 74.34	\$ -	\$ -	\$ 11.00	\$ 99.00	\$ 231.04	\$ 2,079.36	\$ -	\$ -	\$ 9.35	\$ 84.15
INTEROPTIC 1000BASE-LX SFP, HI 1000BASE LX SFP	6	\$ 280.94	\$ 1,685.64	\$ -	\$ -	\$ 815.83	\$ 4,894.98	\$ 822.50	\$ 4,935.00	\$ -	\$ -	\$ 48.50	\$ 291.00
INTEROPTIC GE BASE-SX SFP LC MMF, INDUSTRIAL T	5	\$ 139.76	\$ 698.80	\$ -	\$ -	\$ 405.47	\$ 2,027.35	\$ 408.79	\$ 2,043.95	\$ -	\$ -	\$ 42.28	\$ 211.40
Subtotal			\$57,639.17		\$0.00		\$78,148.81		\$83,474.87		\$0.00		\$80,991.90
Less 5% LVP		5%	-\$2,881.96	0%	\$0.00	0%	\$0.00	0%	\$0.00	0%	\$0.00	0%	\$0.00
Less Terms Discount		0%	\$0.00	0%	\$0.00	0%	\$0.00	0%	\$0.00	0%	\$0.00	0%	\$0.00
Evaluation Total			\$54,757.21		\$0.00		\$78,148.81		\$83,474.87		\$0.00		\$80,991.90
Terms & Delivery		NET 48 DAYS	28 Weeks Extreme Networks	NO BID CATEGORY B	Net 45 Days	Net 45 Days	Vendor Direct Ship	NO BID CATEGORY B	NET 45 DAYS	NET 45 DAYS	6 Months ARO		