



The County of El Dorado

Chief Administrative Office

Procurement & Contracts Division

Phone (530)621-5830

TO: ALL BIDDERS

RE: BID # 22-204-051
Fujitsu Document Scanners.

The apparent low qualified bidder for the subject bid is 1st Run Computer Services, Inc. of Roslyn, NY.

A purchase order contract will be issued for the awarded period ten (10) business days following the date this notification is posted on the Procurement & Contracts internet site:

<http://edcapps.edcgov.us/contracts/bidresults.asp>

<https://pbsystem.planetbids.com/portal/48157/portal-home>

Board of Supervisors Policy C-17, section 5.6.5, contains the procedure for the protest process. Copies are available upon request.

All bids are on file in the Procurement & Contracts Office, and are available to review by appointment between 8:00 a.m. – 12:00 p.m. and 1:00 p.m. – 4:00 p.m., Monday through Friday.

For questions, please contact Rick Blake, Sr. Buyer at (530) 621-5873.

Thank you for your participation in the competitive bid process.

Michèle Weiner

Michèle Weiner (May 19, 2022 14:57 PDT)

Purchasing Agent

**BID #22-204-051 FUJITSU DOCUMENT SCANNER with 1-YR REPLACEMENT COVERAGE
EVALUATION**

VENDOR LOCATION	Description	Quantity	Unit of Measure	1st Run Computer Service, Inc. Roslyn, NY		Axelliant, LLC Torrance, CA		Southern Computer Warehouse, Inc. Marietta, GA	
				Unit Price	Extension	Unit Price	Extension	Unit Price	Extension
	Fujitsu Document Scanner fi-7160 with One-Year Product Replacement Exchange	30	ea	\$919.00	\$27,570.00	\$984.70	\$29,541.00	\$997.30	\$29,919.00
	Fujitsu Document Scanner fi-8170 with One-Year Product Replacement Exchange	20	ea	\$858.00	\$17,160.00	\$922.95	\$18,459.00	\$934.60	\$18,692.00
	Subtotal				\$44,730.00		\$48,000.00		\$48,611.00
	Less 5% LVP			0%	\$0.00	0%	\$0.00	0%	\$0.00
	Less Terms Discount			0%	\$0.00	0%	\$0.00	0%	\$0.00
	Evaluation				\$44,730.00		\$48,000.00		\$48,611.00
Notes:		Terms Net 45 unless otherwise stated			Net 45 Days 3 Days ARO	Net 45 Days 7-10 Days ARO		Net 45 Days 3-5 Days ARO	

BID #22-204-051 FUJITSU DOCUMENT SCANNER with 1-YR REPLACEMENT COVERAGE

EVALUATION

VENDOR LOCATION	Quantity	Unit of Measure	Image Access Corp. Rockleigh, NJ		Hypertec USA, Inc. Tempe, AZ		Mvation Worldwide, Inc. Glen Cove, NY	
			Unit Price	Extension	Unit Price	Extension	Unit Price	Extension
Fujitsu Document Scanner fi-7160 with One-Year Product Replacement Exchange	30	ea	\$979.00	\$29,370.00	\$1,023.57	\$30,707.10	\$1,035.35	\$31,060.50
Fujitsu Document Scanner fi-8170 with One-Year Product Replacement Exchange	20	ea	\$980.00	\$19,600.00	\$959.28	\$19,185.60	\$996.96	\$19,939.20
Subtotal				\$48,970.00		\$49,892.70		\$50,999.70
Less 5% LVP			0%	\$0.00	0%	\$0.00	0%	\$0.00
Less Terms Discount			0%	\$0.00	0%	\$0.00	0%	\$0.00
Evaluation				\$48,970.00		\$49,892.70		\$50,999.70
Notes:	Terms Net 45 unless otherwise stated			Net 45 Days 3-5 Days ARO	Net 45 Days 45-60 Days ARO	Net 45 Days 30 Days ARO		

**BID #22-204-051 FUJITSU DOCUMENT SCANNER with 1-YR REPLACEMENT COVERAGE
EVALUATION**

VENDOR LOCATION	iTech Devices, Inc. Fremont, CA		Leepopo Corp, Inc. San Antonio, TX		vPrime Tech, Inc. Houston, TX	
	Quantity	Unit of Measure	Unit Price	Extension	Unit Price	Extension
Fujitsu Document Scanner fi-7160 with One-Year Product Replacement Exchange	30	ea	\$1,071.63	\$32,148.90	\$1,084.12	\$32,523.60
Fujitsu Document Scanner fi-8170 with One-Year Product Replacement Exchange	20	ea	\$1,009.15	\$20,183.00	\$1,037.21	\$20,744.20
Subtotal				\$52,331.90		\$53,267.80
Less 5% LVP			0%	\$0.00	0%	\$0.00
Less Terms Discount			0%	\$0.00	0%	\$0.00
Evaluation				\$52,331.90		\$53,389.70
Notes:	Terms Net 45 unless otherwise stated			Net 45 Days 15 Days ARO	Net 45 Days 45 Days ARO	Net 45 Days 6-7 Days ARO

BID #22-204-051 FUJITSU DOCUMENT SCANNER with 1-YR REPLACEMENT COVERAGE

EVALUATION

VENDOR LOCATION		Quantity	Unit of Measure	Pacific Office Automation, Inc. Beaverton, OR		1st Voice La Honda, CA		Thinkcp Technologies Irvine, CA	
				Unit Price	Extension	Unit Price	Extension	Unit Price	Extension
Fujitsu Document Scanner fi-7160 with One-Year Product Replacement Exchange		30	ea	\$1,075.50	\$32,265.00	\$1,120.00	\$33,600.00	\$1,145.00	\$34,350.00
Fujitsu Document Scanner fi-8170 with One-Year Product Replacement Exchange		20	ea	\$1,075.50	\$21,510.00	\$1,045.00	\$20,900.00	\$1,075.00	\$21,500.00
Subtotal					\$53,775.00		\$54,500.00		\$55,850.00
Less 5% LVP				0%	\$0.00	0%	\$0.00	2%	(\$1,117.00)
Less Terms Discount				0%	\$0.00	0%	\$0.00	0%	\$0.00
Evaluation					\$53,775.00		\$54,500.00		\$54,733.00
Notes:		Terms Net 45 unless otherwise stated		Net 45 Days 10 Days ARO		Net 45 Days 5 Days ARO		Net 45 Days 7 Days ARO	

**BID #22-204-051 FUJITSU DOCUMENT SCANNER with 1-YR REPLACEMENT COVERAGE
EVALUATION**

VENDOR LOCATION		Unit of Measure	Vested Solutions Palm Desert, CA		Ray Morgan Company Roseville, CA	
			Unit Price	Extension	Unit Price	Extension
Description	Quantity					
Fujitsu Document Scanner fi-7160 with One-Year Product Replacement Exchange	30	ea	\$1,200.00	\$36,000.00	\$1,237.31	\$37,119.30
Fujitsu Document Scanner fi-8170 with One-Year Product Replacement Exchange	20	ea	\$1,200.00	\$24,000.00	\$1,165.18	\$23,303.60
Subtotal				\$60,000.00		\$60,422.90
Less 5% LVP			5%	(\$3,000.00)	0%	\$0.00
Less Terms Discount			0%	\$0.00	0%	\$0.00
Evaluation				\$57,000.00		\$60,422.90
Notes:	Terms Net 45 unless otherwise stated			5%/25 Days 30 Days ARO	Net 45 Days ? Days ARO	