



# **The County of El Dorado**

## **Chief Administrative Office**

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**Procurement & Contracts Division**  
Phone (530)621-5830

TO: ALL BIDDERS

RE: BID # 24-204-020  
Extreme Networks Switches

The apparent low qualified bidder for the subject bid is: EyeP Solutions of Cameron Park, CA.

A spreadsheet is attached for your review.

Board of Supervisors Policy C-17, Section 3.3.1, Subsection F, contains the procedure for the protest process. Copies are available upon request.

A purchase order will be issued ten (10) business days following the date this notification is posted on the following websites:

<https://pbsystem.planetbids.com/portal/48157/portal-home>

<https://www.edcgov.us/Government/Contracts/Pages/Bid-Results.aspx>

All bids are on file in the Procurement & Contracts Office, and are available to review by appointment between 8:00 a.m. – 12:00 p.m. and 1:00 p.m. – 4:00 p.m., Monday through Friday.

For questions, please contact James Jakubowski, Buyer (530) 621-5834.

Thank you for your participation in the competitive bid process.

Purchasing Agent

Bids Evaluation 24-204-020		VENDOR	AlxTel Inc		Axelliant LLC		Diltex Inc							
		LOCATION	Atlanta GA		Torrance CA		West Covina CA							
Information Technology		REFERENCE ID												
QTY	U/M	DESCRIPTION	UNIT PRICE	EXTENSION	UNIT PRICE	EXTENSION	UNIT PRICE	EXTENSION						
9	ea	5320-48P-8XE	\$4,752.42	\$42,771.78	\$4,796.46	\$43,168.14	\$4,863.77	\$43,773.93						
2	ea	5320-16P-4XE	\$2,573.66	\$5,147.32	\$2,597.50	\$5,195.00	\$2,633.95	\$5,267.90						
2	ea	5320-24P-8XE	\$2,834.32	\$5,668.64	\$2,860.58	\$5,721.16	\$2,900.72	\$5,801.44						
2	ea	5320-24T-8XE	\$2,009.79	\$4,019.58	\$2,028.42	\$4,056.84	\$2,056.88	\$4,113.76						
10	ea	10065	\$325.38	\$3,253.80	\$328.39	\$3,283.90	\$333.00	\$3,330.00						
7	ea	10051H	\$407.47	\$2,852.29	\$411.25	\$2,878.75	\$417.02	\$2,919.14						
6	ea	10052H	\$889.14	\$5,334.84	\$826.72	\$4,960.32	\$838.33	\$5,029.98						
NOTES <div style="border: 1px solid black; height: 40px; width: 100%;"></div>			SUBTOTAL		\$69,048.25	SUBTOTAL		\$69,264.11	SUBTOTAL		\$70,236.15			
			DISC. %			DISC. %		\$0.00	DISC. %			\$0.00		
			L.V.P. 5%			L.V.P. 5%			L.V.P. 5%					
			FREIGHT			FREIGHT			FREIGHT			\$0.00		
			TAX %		8.25%	\$5,696.48	TAX %		8.25%	\$5,714.29	TAX %		8.25%	\$5,794.48
			TOTAL			\$74,744.73	TOTAL			\$74,978.40	TOTAL			\$76,030.63

Bids Evaluation 24-204-020		VENDOR	Eyep Solutions Inc		GigaKOM		Hypertec USA, Inc							
		LOCATION	CAMERON PARK, CA		San Diego CA		Tempe, AZ							
Information Technology		REFERENCE ID												
QTY	U/M	DESCRIPTION	UNIT PRICE	EXTENSION	UNIT PRICE	EXTENSION	UNIT PRICE	EXTENSION						
9	ea	5320-48P-8XE	\$3,915.30	\$35,237.70	\$4,972.06	\$44,748.54	\$4,912.37	\$44,211.33						
2	ea	5320-16P-4XE	\$2,120.32	\$4,240.64	\$2,702.16	\$5,404.32	\$2,660.62	\$5,321.24						
2	ea	5320-24P-8XE	\$2,335.06	\$4,670.12	\$2,975.85	\$5,951.70	\$2,927.83	\$5,855.66						
2	ea	5320-24T-8XE	\$1,655.77	\$3,311.54	\$2,110.14	\$4,220.28	\$2,077.31	\$4,154.62						
10	ea	10065	\$268.06	\$2,680.60	\$341.63	\$3,416.30	\$335.05	\$3,350.50						
7	ea	10051H	\$335.70	\$2,349.90	\$427.81	\$2,994.67	\$417.52	\$2,922.64						
6	ea	10052H	\$674.85	\$4,049.10	\$860.04	\$5,160.24	\$845.36	\$5,072.16						
NOTES  <div style="border: 1px solid black; height: 40px; width: 100%;"></div>			SUBTOTAL		\$56,539.60	SUBTOTAL		\$71,896.05	SUBTOTAL		\$70,888.15			
			DISC. %			DISC. %		\$0.00	DISC. %			\$0.00		
			L.V.P. 5%		y	(\$2,826.98)	L.V.P. 5%			L.V.P. 5%				
			FREIGHT				FREIGHT			FREIGHT		\$0.00		
			TAX %		8.25%	\$4,431.29	TAX %		8.25%	\$5,931.42	TAX %		8.25%	\$5,848.27
			TOTAL			\$58,143.91	TOTAL			\$77,827.47	TOTAL			\$76,736.42

<b>Bids Evaluation 24-204-020</b>		VENDOR	IT Devices Online, Inc		ITECH DEVICES, INC		Konica Minolta Business Solutions, U.S.A., Inc.							
		LOCATION	Walnut Creek, CA		Fremont CA		Ramsey, NJ							
Information Technology		REFERENCE ID												
QTY	U/M	DESCRIPTION	UNIT PRICE	EXTENSION	UNIT PRICE	EXTENSION	UNIT PRICE	EXTENSION						
9	ea	5320-48P-8XE	\$4,880.62	\$43,925.58	\$5,549.25	\$49,943.25	\$5,474.00	\$49,266.00						
2	ea	5320-16P-4XE	\$2,643.08	\$5,286.16	\$2,744.95	\$5,489.90	\$2,695.00	\$5,390.00						
2	ea	5320-24P-8XE	\$2,910.77	\$5,821.54	\$3,481.70	\$6,963.40	\$3,466.00	\$6,932.00						
2	ea	5320-24T-8XE	\$2,064.00	\$4,128.00	\$2,643.45	\$5,286.90	\$2,603.00	\$5,206.00						
10	ea	10065	\$334.15	\$3,341.50	\$7.89	\$78.90	\$341.00	\$3,410.00						
7	ea	10051H	\$418.46	\$2,929.22	\$425.69	\$2,979.83	\$427.00	\$2,989.00						
6	ea	10052H	\$841.24	\$5,047.44	\$870.95	\$5,225.70	\$858.00	\$5,148.00						
NOTES  <div style="border: 1px solid black; height: 40px; width: 100%;"></div>			SUBTOTAL		\$70,479.44	SUBTOTAL		\$75,967.88	SUBTOTAL		\$78,341.00			
			DISC. %			DISC. %		\$0.00	DISC. %			\$0.00		
			L.V.P. 5%			L.V.P. 5%			L.V.P. 5%					
			FREIGHT			FREIGHT			FREIGHT			\$0.00		
			TAX %		8.25%	\$5,814.55	TAX %		8.25%	\$6,267.35	TAX %		8.25%	\$6,463.13
			TOTAL			\$76,293.99	TOTAL			\$82,235.23	TOTAL			\$84,804.13

Bids Evaluation 24-204-020		VENDOR	Morgan Inland LLC		Questivity, Inc		Computer Masters RC&JT Inc							
		LOCATION	MORGAN HILL CA		Santa Clara CA		CARLSBAD CA							
Information Technology		REFERENCE ID												
QTY	U/M	DESCRIPTION	UNIT PRICE	EXTENSION	UNIT PRICE	EXTENSION	UNIT PRICE	EXTENSION						
9	ea	5320-48P-8XE	\$5,450.61	\$49,055.49	\$4,851.65	\$43,664.85	\$6,092.00	\$54,828.00						
2	ea	5320-16P-4XE	\$2,682.83	\$5,365.66	\$2,654.90	\$5,309.80	\$3,070.00	\$6,140.00						
2	ea	5320-24P-8XE	\$3,451.13	\$6,902.26	\$2,917.71	\$5,835.42	\$3,950.00	\$7,900.00						
2	ea	5320-24T-8XE	\$2,591.63	\$5,183.26	\$2,086.38	\$4,172.76	\$2,965.00	\$5,930.00						
10	ea	10065	\$339.17	\$3,391.70	\$388.06	\$3,880.60	\$395.00	\$3,950.00						
7	ea	10051H	\$424.75	\$2,973.25	\$470.83	\$3,295.81	\$486.00	\$3,402.00						
6	ea	10052H	\$853.88	\$5,123.28	\$885.90	\$5,315.40	\$982.00	\$5,892.00						
NOTES <div style="border: 1px solid black; height: 40px; width: 100%;"></div>			SUBTOTAL		\$77,994.90	SUBTOTAL		\$71,474.64	SUBTOTAL		\$88,042.00			
			DISC. %			\$0.00	DISC. %			\$0.00	DISC. %		\$0.00	
			L.V.P. 5%				L.V.P. 5%				L.V.P. 5%			
			FREIGHT			\$0.00	FREIGHT				FREIGHT		\$0.00	
			TAX %		8.25%	\$6,434.58	TAX %		8.25%	\$5,896.66	TAX %		8.25%	\$7,263.47
			TOTAL			\$84,429.48	TOTAL			\$77,371.30	TOTAL			\$95,305.47

<b>Bids Evaluation 24-204-020</b>		VENDOR	SMART IT PROS, INC		Sunflower Lab LLC		Technology International, Inc.							
		LOCATION	Rockwall TX		Hilliard, OH		Lake Mary, Florida							
Information Technology		REFERENCE ID												
QTY	U/M	DESCRIPTION	UNIT PRICE	EXTENSION	UNIT PRICE	EXTENSION	UNIT PRICE	EXTENSION						
9	ea	5320-48P-8XE	\$4,996.53	\$44,968.77	\$4,861.28	\$43,751.52	\$5,995.00	\$53,955.00						
2	ea	5320-16P-4XE	\$2,705.85	\$5,411.70	\$2,632.61	\$5,265.22	\$2,943.00	\$5,886.00						
2	ea	5320-24P-8XE	\$2,979.90	\$5,959.80	\$2,899.24	\$5,798.48	\$3,804.10	\$7,608.20						
2	ea	5320-24T-8XE	\$2,113.02	\$4,226.04	\$2,055.83	\$4,111.66	\$2,844.90	\$5,689.80						
10	ea	10065	\$342.09	\$3,420.90	\$332.83	\$3,328.30	\$381.50	\$3,815.00						
7	ea	10051H	\$428.40	\$2,998.80	\$416.80	\$2,917.60	\$474.15	\$3,319.05						
6	ea	10052H	\$861.21	\$5,167.26	\$837.89	\$5,027.34	\$937.40	\$5,624.40						
NOTES  <div style="border: 1px solid black; height: 40px; width: 100%;"></div>			SUBTOTAL		\$72,153.27	SUBTOTAL		\$70,200.12	SUBTOTAL		\$85,897.45			
			DISC. %			\$0.00	DISC. %			\$0.00	DISC. %		\$0.00	
			L.V.P. 5%				L.V.P. 5%				L.V.P. 5%			
			FREIGHT				FREIGHT				FREIGHT		\$0.00	
			TAX %		8.25%	\$5,952.64	TAX %		8.25%	\$5,791.51	TAX %		8.25%	\$7,086.54
			TOTAL			\$78,105.91	TOTAL			\$75,991.63	TOTAL			\$92,983.99

<b>Bids Evaluation 24-204-020</b>		VENDOR	vCloud Tech Inc.		vPrime Tech Inc					
		LOCATION	Rolling Hills Estates, CA		Houston TX					
Information Technology		REFERENCE ID								
QTY	U/M	DESCRIPTION	UNIT PRICE	EXTENSION	UNIT PRICE	EXTENSION				
9	ea	5320-48P-8XE	\$4,730.22	\$42,571.98	\$5,076.72	\$45,690.48				
2	ea	5320-16P-4XE	\$2,561.64	\$5,123.28	\$2,749.27	\$5,498.54				
2	ea	5320-24P-8XE	\$2,821.08	\$5,642.16	\$3,027.72	\$6,055.44				
2	ea	5320-24T-8XE	\$2,000.40	\$4,000.80	\$2,146.93	\$4,293.86				
10	ea	10065	\$323.86	\$3,238.60	\$347.58	\$3,475.80				
7	ea	10051H	\$405.57	\$2,838.99	\$435.27	\$3,046.89				
6	ea	10052H	\$815.31	\$4,891.86	\$875.03	\$5,250.18				
NOTES <div style="border: 1px solid black; height: 40px; width: 100%;"></div>			SUBTOTAL		\$68,307.67					
			DISC. %		\$0.00		DISC. %		\$0.00	
			L.V.P. 5%				L.V.P. 5%			
			FREIGHT		\$0.00		FREIGHT		\$0.00	
			TAX %		8.25%	\$5,635.38	TAX %		8.25%	\$6,048.17
			TOTAL		\$73,943.05		TOTAL		\$79,359.36	